REP -1f *Page| 1 of 1*

Bottom 100 by Quantity Sold Report

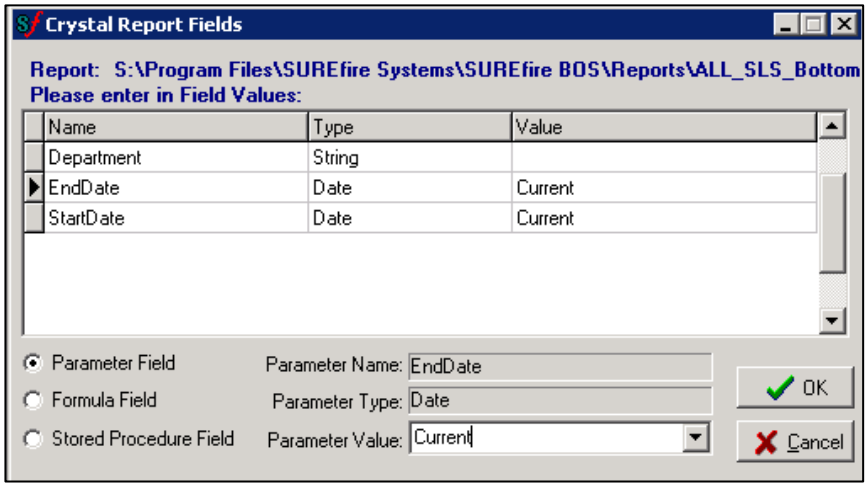
Hints and Tips

- ✓ This report gives you an idea of what is not moving very well or at all. Action plans might include:
  - reducing the price
  - re-positioning the item
  - putting the item on promotion
  - ordering less
  - not stocking the item anymore.

This report shows a list of the 100 least sold items by quantity for a date specified. Items are sorted from lowest quantities to highest quantities.

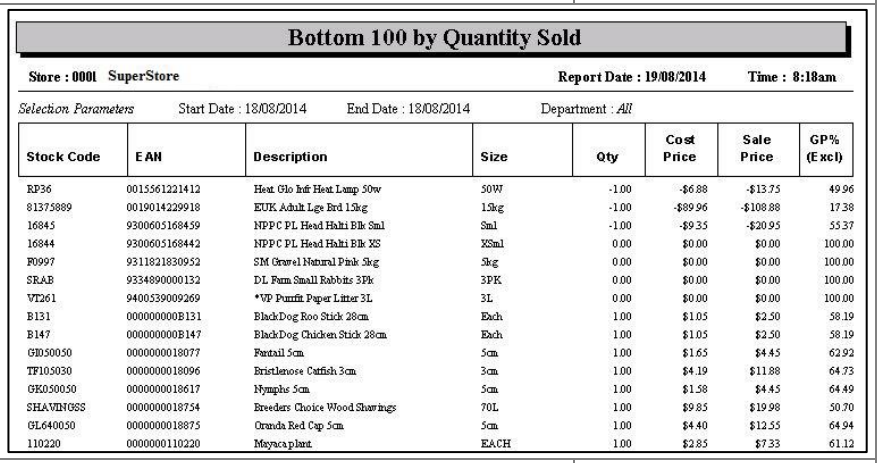
1. From the BOS **Reports** menu, select **Accountability,** then **Productivity by Store** report.

2. Select the required parameters:



Parameter	Value	Result
Department	Blank	Data returns at department level for all departments
	A department number	Will only return data for this department.
End Date	The end date you wish to review till (inclusive); select a date option or type a date as dd/mm/yyyy.	
Start Date	The start date you wish to review from; select a date option or type a date as dd/mm/yyyy.	

3. Click OK.



Bottom 100 by Quantity Sold

Store : 0001 SuperStore **Report Date : 19/08/2014** **Time : 8:18am**

Selection Parameters Start Date : 18/08/2014 End Date : 18/08/2014 Department : *All*

Stock Code	EAN	Description	Size	Qty	Cost Price	Sale Price	GP% (Excl)
RP36	0015561221412	Heat Glo Infr Heat Lamp 50w	50W	-1.00	-$6.88	-$13.75	49.96
81375889	0019014229918	EUK Adult Lge Brd 15kg	15kg	-1.00	-$89.96	-$108.88	17.38
16845	9300605168459	NPPC PL Head Halti Blk Sml	Sml	-1.00	-$9.35	-$20.95	55.37
16844	9300605168442	NPPC PL Head Halti Blk XS	XSml	0.00	$0.00	$0.00	100.00
F0997	9311821830952	SM Gravel Natural Pink 5kg	5kg	0.00	$0.00	$0.00	100.00
SRAB	9334890000132	DL Farm Small Rabbits 3Pk	3PK	0.00	$0.00	$0.00	100.00
VT261	9400539009269	*VP Purrfit Paper Litter 3L	3L	0.00	$0.00	$0.00	100.00
B131	000000000B131	BlackDog Roo Stick 28cm	Each	1.00	$1.05	$2.50	58.19
B147	000000000B147	BlackDog Chicken Stick 28cm	Each	1.00	$1.05	$2.50	58.19
GI050050	0000000018077	Fantail 5cm	5cm	1.00	$1.65	$4.45	62.92
TF105030	0000000018096	Bristlenose Catfish 3cm	3cm	1.00	$4.19	$11.88	64.73
GK050050	0000000018617	Nymphs 5cm	5cm	1.00	$1.58	$4.45	64.49
SHAVINGSS	0000000018754	Breeders Choice Wood Shavings	70L	1.00	$9.85	$19.98	50.70
GL640050	0000000018875	Oranda Red Cap 5cm	5cm	1.00	$4.40	$12.55	64.94
110220	0000000110220	Mayaca plant	EACH	1.00	$2.85	$7.33	61.12

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